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A Chapter of the Alliance for Water Efficiency

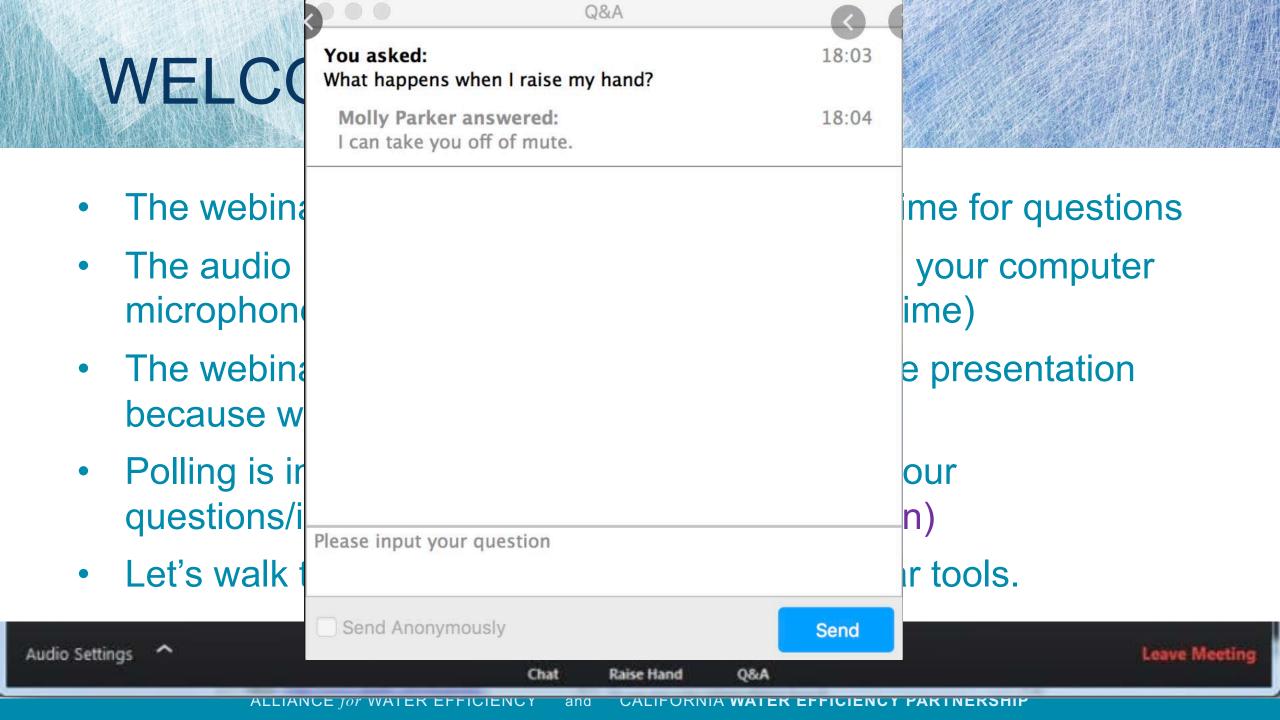






A Chapter of the Alliance for Water Efficiency





SPEAKERS



Lisa Maddaus, P.E.

Maddaus Water

Management Inc.



Mary Ann Dickinson
Alliance for Water
Efficiency



Michelle Maddaus, P.E.

Maddaus Water

Management Inc.



Moderated by Tia LebherzCalifornia Water Efficiency Partnership

WEBINAR AGENDA

WHAT WE'LL COVER

VIRTUAL TRAINING AND AUDITS

ADAPTING CONSERVATION PROGRAMS

"NOT URGENT BUT IMPORTANT" **BRAINSTORM**

CHECKING IN...

WE WANT TO HEAR FROM YOU.

VIRTUAL TRAININGS AND AUDITS

"Luke, you must learn the ways of the force"



"I'm ready, Obi Wan."



"Oooookay. Let's see here. After you've logged in, you're gonna want to go to the student portal and click Jedi...."



TRAINING TIPS AND TRICKS

Tips for Trainings

- Keep their attention
 - Way more visual
 - Photos and interesting graphics
- Plan for engagement
 - Think through participation needs
 - Quizzes
 - Polling
 - Pausing
- Maintaining attendance
 - Change up speakers
 - Provide breaks

Tricks

- IT support
- Extra attendance
- Log in and out with Plan B
- Understand mute function
- Have support to manage chat box
- Watch for videos (easily can fail due to bandwidth issues)
- Recording (ask permission)
- Slow down verbally and visually due to lag in video sharing

TRAINING TIPS AND TRICKS



Zoom Webinar: Water-Efficient Organic Edible Gardening

Wed Apr 8, 7:00 pm - 9:00 pm - Open to the Public Registration Closes Wed Apr 8, 4:30 pm

Zoom

Instructor: Suzanne Bontempo

New Format: Zoom

Lecture and Mini Hands-On: Learn how to reduce water needs for seasonal vegetable gardening by learning how to grow vegetables to harvest all summer long. This class will also cover how to incorporate organic maintenance techniques, including how to use compost and cover crops.

- 4x sign up and 3x attendance of in person classes
- Recording will be posted: https://bawsca.org/conserve/programs/eventdetails/

AUDIT TIPS AND TRICKS

Tips for Audits

- Residential vs. Commercial
 - AWE Home
 - WaterSense Calculator
- Share data/billing history in chart
- Dialogue
 - Focused on leaks/waste
 - Older equipment/practices
- Walk through or provide checklist
- Record video
- Need enough info to do a simple payback

Tricks

- Photo, measure cup/pyrex, marked bucket and timer (phone)
- Extra careful with data and photos
- Release for audits (recording and taking photos)
- Zoom meeting
- Zoom app on phone
- FaceTime function
- Use software to record data
 - Know what to look for in a facility
 - Calculate paybacks

VIRTUAL COOLING TOWER



CREATIVE CONSERVATION PROGRAMS



PANELISTS



Julie Ortiz
San Francisco Public
Utilities Commission



Karen Guz San Antonio Water System



Amy McNulty
Irvine Ranch Water
District



Moderated by Tia Lebherz
California Water Efficiency Partnership

"NOT URGENT BUT IMPORTANT" BRAINSTORM



THE FOUR QUADRANTS

	Urgent Quad I		Not Urgent Quad II		
Important	Activities Crisis Pressing Problems Deadline Driven	Results Stress Burn-out Crisis management Always putting out fires	Activities Prevention, capability improvement Relationship building Recognizing new opportunities Planning, recreation	Results Vision, perspective Balance Discipline Control Few crisis	
Not Important	Activities Interruptions, some callers Some email, some reports Some meetings Proximate, pressing matters Popular activities	Results Short term focus Crisis management Reputation – chameleon character See goals/ plans as worthless Feel victimized, out of control Shallow or broken relationships	Activities Trivia, busy work Some email Personal social media Some phone calls Time wasters Pleasant activities	Results Total irresponsibility Fired from jobs Dependent on others or institutions for basics	

Helpful productivity tools and articles: https://resources.franklincovey.com/

QUADRANT 2 ACTIVITIES

Tips for Conservation Staff

- Focus on your "Why" priorities
 - Big picture program improvements
- Website/Outreach
 - Customer testimonials
 - Wish lists of changes
 - Opportunities for change like social media
- Programs
 - Analyzing existing programs
 - Looking to targeting programs
 - Set up new programs

Tricks

- New CALWEP Hosted Google Doc
- Brainstorm Ideas List
 - Team members
 - Other departments (depending on availability)
- Make List Dynamic with Program Management Software
 - Treat it like a whiteboard exercise
- Review other agency websites for examples
- Look for available field staff capabilities (growth mindset - data analysis)

QUADRANT 2 ACTIVITIES

Tips for Conservation Staff

- Planning documents
 - Write the text you never get to!
- Research
 - Read technical reports
 - Watch past recorded webinars
 - Professional training
- Data Analysis
 - What water usage patterns?
 - What time periods?
 - Water budget or complex areas you may not have had time to review

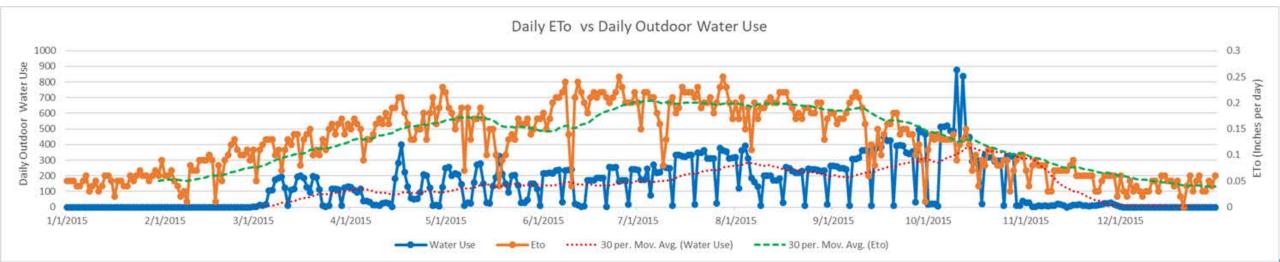
Tricks

- Time to organize data review and analysis approaches (especially CII customers)
 - Peers within neighboring utilities
 - AWE/CalWEP Research Committees
- Review the AWWA G480 Standard for Water Use Efficiency Checklist
- AWE Leader Board examples of programs
 - Program & Plan examples
 - Program Manager Contact Info
- Drought preparedness planning (CA Dry)
 - New AWWA Manual M60
 - New AWE Irrigation Restrictions Study

TIPS ANALYZE WATER USE PATTERNS

Financial, Planning, Reporting, Regulatory Metered Data, Ideally AMI Water Meter Data

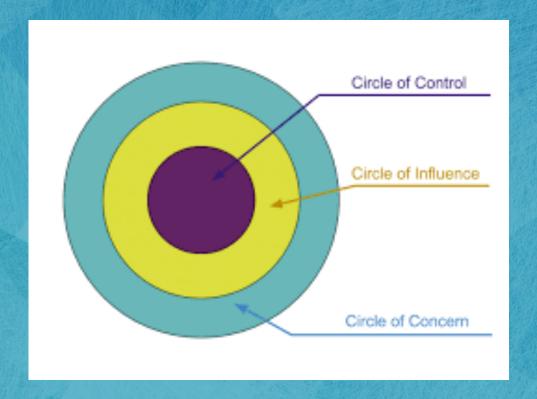
- Shifts by sectors of water demand (SF Res, MF Res, CII, Landscape, Other)
 - Subsector CII demand
- Review indoor/outdoor
- What is your historical watering usage? What policies have been effective?
 (example below ETo vs. 2 day per week watering use policy during the drought)



TRICKS ON CHEDATA ANALYSIS

	Initial Recommended Customer Classification Scheme			Initial Recommended Customer Classification Scheme		
No	Principal Category	Example Potential Subcategories	7	Health Care	Hospitals and sanitariums	
	Single-family Residential	Single-family homes		Health Care	Medical centers, doctor offices, and labs	
1					Full service restaurants	
		Duplex	8	Eating Places	Fast food outlets	
3	Multifamily	Triplex			Bakeries & cafeterias	
	Residential	Apartments buildings		Retail Stores	Shopping centers and malls	
		Mobile home parks	9		Grocery stores and supermarkets	
		Commercial/industrial laundries			Convenience stores	
	Dominant End Use	Laundromats	10	Warehouses	Warehousing cold storage	
		Car washes			Other warehouses	
		City parks and recreation areas	12	Auto Service	Auto service	
		Public pools and water parks		Religious Buildings	Religious buildings	
		Golf courses		Retirement Homes	Long-term nursing homes	
		Landscape irrigation—only			Retirement homes	
4	Lodging	Hotels and motels without irrigation &	14	Manufacturing	Heavy industry plants	
		cooling			Light industry plants	
		Hotels and motels with irrigation &			Food and beverage processing plants	
		cooling	45		Other manufacturing establishments	
		Resort/large convention hotels	15	Largest CII Customers	Top quantity customers	
		Large office with cooling towers	16	Other Commercial	Personal services (beauty shops, health spas)	
		Office complexes with irrigation			Miscellaneous commercial	
5		Small office without cooling towers	17	Other Institutional	Correctional facilities	
		and irrigation			Group live-in shelters	
	Schools	Pre-schools and daycare			Miscellaneous institutional	
6		Primary and secondary schools	Source: Kiefer, J.C. and L.R. Krentz. 2		L6. Evaluation of Customer Information and Data Processing	
		· ·	Needs	eeds for Water Demand Analysis, Planning, and Management. Denver: Water Research For		
		Universities/college campuses	,			

Focus on Our Circle of Influence

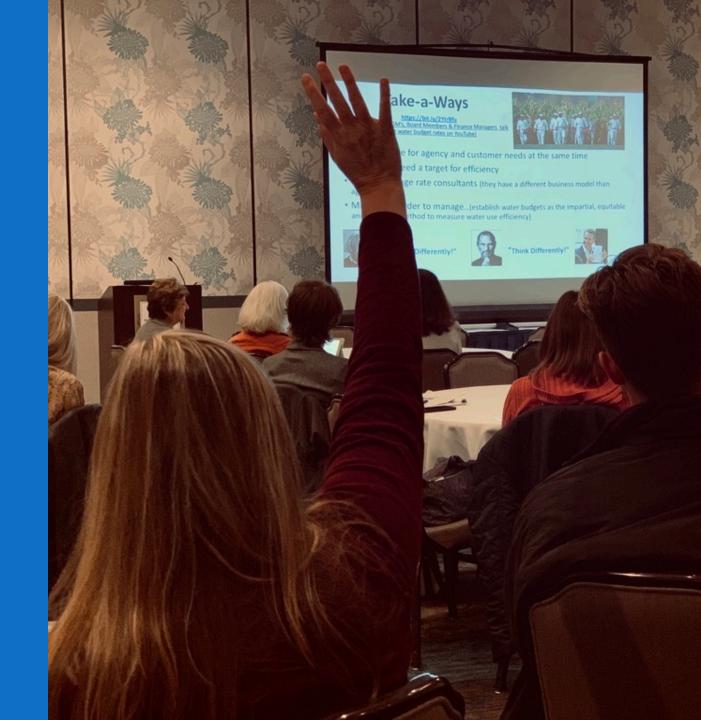


7 Habits of Highly Effective People (<4 mins)
https://youtu.be/uj8dmSgQa1c
Mind Tools COVID-19 Support Pack: www.mindtools.com

Trust. Calm. Innovate. Hope.

We're in this together.

OPEN Q&A



...WHAT'S NEXT?

Visit CalWEP.org/remote for more resources (including this slide deck and the Quadrant 2 brainstorm!)

Join Basecamp!

Stay in touch!

...COMING EVENTS?

AWE Exemplary Programs Webinar April 16th
CalWEP Program Committee April 16th
Dedicated Irrigation Meter Management Webinar April 23rd
PG&E Commercial Audit Training (Free & Virtual) April 28th

Visit: calwep.org/remote for info



YOUR PARTNER IN WATER **EFFICIENCY**

CONTACT US



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